



Lao People's Democratic Republic
Peace Independence Democracy Unity Prosperity

Ministry of Public Works and Transport
Department of Roads

Ref. No.: *20073* / DOR
Vientiane Capital, Date: *11 SEP 2026*

Invitation to

"Earlier Market Engagement Workshop on National Road 2 W Project"

Time: 14:00 hours, Friday, September 18, 2026

MPWT Conference Room No. 1, Vientiane, Lao PDR

Online VC link: <https://teams.live.com/join/936948551042?p=rUX5zPEob5XnDAozIA>

1. Project Background

The Department of Roads (DoR), Ministry of Public Works and Transport (MPWT), with support from the World Bank, is pleased to invite you to an Early Market Engagement Workshop for the proposed improvement and maintenance of National Road 2 West (NR2W), Section 4.

The Government of Lao PDR and the World Bank are preparing Additional Financing (AF) for the Southeast Asia Regional Economic Corridor and Connectivity Project (SEARECC) to upgrade NR2W Section 4 to Asian Highway Class III standards. The proposed AF aims to complete the remaining missing section of the NR2 corridor, a strategic regional transport link connecting Thailand, Lao PDR, and Viet Nam. Completion of the section is expected to remove a critical corridor bottleneck, strengthen regional connectivity and trade, improve access to markets and services, and enhance road safety and climate resilience. The AF is expected to be implemented from February 2027 to May 2030.

The proposed works cover approximately 52 km, from the Pak Beng junction in Oudomxay Province to the Nam Ngeun border checkpoint in Ngeun District, Xayabouly Province. The initial capital cost is estimated at US\$20 million and is expected to cover road improvement, maintenance, and safety measures. The works are proposed to be procured through an Output- and Performance-Based Road Contract (OPBRC), comprising an initial improvement phase of approximately two to three years followed by a maintenance phase of approximately seven to eight years, for an overall contract period of up to ten years.

Through this engagement, DoR seeks feedback from potentially interested local and international contractors, financial institutions, and other stakeholders on the proposed project design, OPBRC structure, risk allocation, financing considerations, and procurement approach. The feedback will help MPWT better understand market perspectives and refine the proposed procurement and contract arrangements.

2. Procurement Process

Procurement for this single road construction package will be conducted in accordance with the World Bank's Procurement Regulations for IPF Borrowers (November 2020 edition), and applicable World Bank's

Standard Procurement Document (SPD for Request for Bids under the Output and Performance-Based Road Contract (OPBRC), dated February 2025). There will be no prequalification conducted for the project. Main characteristics of bidding process used for Improvement and Maintenance of Beineu - Saksaulsk Section include:

- Procurement method: Request for Bids
- Envelopes: 2-envelope system
- Stages: 1 stage
- Participation: Open
- Market approach: International Competitive Procurement
- Evaluation of bids: Rated Criteria
- Contract award criterion: highest combined score
- Contract period: 10 years (2-3 years to complete works and 7-8 years to maintain)

The World Bank's Anti-Corruption Guidelines will apply to this procurement process including the non-eligibility of firms that have been debarred by the World Bank.

3. Early Market Engagement (EME) Invitation

DoR has launched an Early Market Engagement and Request for Information (RFI) process for NR2W Section 4, using the MPWT website, newspaper notices, contractors' associations, trade missions, and Lao PDR embassies to engage potential market participants.

The workshop will provide an additional opportunity for the private sector to receive project information, raise questions, and provide feedback. Participation in this early market engagement will not affect eligibility or confer any advantage in any subsequent procurement process.

4. EME Participation Instructions

As part of EME, interested contractors are required to register for the event by writing to the email sk.venvongsoth@gmail.com and cc to: maxmahaxay11@hotmail.com; bounsooli.chtn@gmail.com, no later than **22 Sept 2026**, 17:00 hours Lao PDR Time. Bidders are required to fill the Questionnaire available at the QR code below.

Filling the Questionnaire is part of the registration process and participants are required to fill it and send to the above email before the start of EME.

For your information, please find attached project information and agenda for this Workshop. We would appreciate your support in making the workshop a successful event. Please feel free to ask any questions and confirm your acceptance of the invitation to:

**Mr. Phitsphonh PHILAVONG, Deputy Director General,
Department of Roads, Ministry of Public Works and Transport, Lao PDR**



**Mr. Sysouphanh Chansavat
Director General Department of Rodas, MPWT**

